UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) December 5, 2014

## Vuzix Corporation

(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation)

| 001-35955 | $\mathbf{0 4 - 3 3 9 2 4 5 3}$ |
| :---: | :---: |
| (Commission File Number) | (IRS Employer Identification No.) |

2166 Brighton-Henrietta Townline Road, Rochester, New York 14623
(Address of principal executive offices)(Zip Code)
(585) 359-5900
(Registrant's telephone number, including area code)

## Not Applicable

(Former Name or Former Address, if Changed Since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 8.01 Other Events.

On December 5, 2014, Vuzix Corporation (the "Company") posted a presentation on the Company's website, a copy of which is attached as Exhibit 99.1 hereto.

Item 9.01 Financial Statements and Exhibits.
(d) Exhibits

Exhibit No. Document
$99.1 \quad$ Presentation

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: December 5, 2014

VUZIX CORPORATION

By: /s/ Grant Russell
Grant Russell
Chief Financial Officer


## Cautionary Note Regarding Forward Looking Statements

Certain statements included in this presentation may be considered forward-looking. All statements in this presentation that are not historical facts are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements to be materially different from those implied by such statements, and therefore these statements should not be taken as guarantees of future performance or results. We may use words such as "expects, "anticipates, ${ }^{n}$ intends, "plans, ${ }^{n}$ "believes, ${ }^{n}$ "could, ${ }^{n}$ "seeks," "estimates," and variations of such words and similar expressions in identifying forward-looking statements. The forward-looking statements include statements concerning: our possible or assumed future results of operations; our possible or assumed future results of operations; our business strategies; our ability to attract and retain customers; our ability to sell additional products and services to customers; our cash needs and financing plans; our competitive position; our industry environment; our potential growth opportunities; expected technological advances by us or by third parties and our ability to leverage them; the effects of future regulation; and the effects of competition. These statements are based on our management's beliefs and assumptions and on information currently available to our management. It is important to note that forward-looking statements are not guarantees of future performance, and that our actual results could differ materially from those set forth in any forward-looking statements. Due to risks and uncertainties, actual events may differ materially from current expectations. For a more in depth discussion of these and other factors that could cause actual results to differ from those contained in forwardlooking statements, see the discussions under the heading "Risk Factors" in the Company's annual report on Form 10-K filed by Vuzix Corporation and other documents the Company's files from time to time with the SEC. Vuzix disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

## Vuzix Background

- Founded 1997 - Worldwide operations
- Leading supplier of Wearable display technology - Initial focus US Defense markets
- Cornerstone IP and Patent Portfolio - 39 patents and 10 patents pending
- Over \$20 million invested plus \$19 million in US Government R\&D dollars
- Employees
- 30 total with 12 engineering staff
- Award-winning Technology and Design
- Immersive Viewing, Virtual and Augmented Reality, Smart Glasses
- Revolutionary Wearable Display Products for Enterprise and Consumer
- Smart Glasses for Mobility and Video headphones


## Wearable Technology - The Revolution is Just Beginning

The market opportunity will be huge:

- ABI Research forecasts the wearable computing device market will grow to 485 million annual device shipments by 2018
- More than 75 million of these will be wearable display or Smart Glasses, creating a $>\$ 15$ billion product category
- Enterprise market for wearables to surpass consumer market, predicts Deloitte's Consulting
- Gartner Group states: "In 2017, Smart Glasses may begin to save the field service industry $\$ 1 B$ per year"
- Smart Glasses - more than just sensors or smartwatch, could replace your smartphone



## Smart Glasses will Gain Traction in Enterprise First

- Google made popular but not ready for consumer:

Monocular products aren't fashionable and so won't fit for average consumers, but will for business
No killer or compelling apps over modern smart phone/tablet to attract mass market

- However, enterprise is already gaining traction:

Good ROIs can be demonstrated in enterprise (productivity of hands free and mobile information access)
There are millions of field service, warehouse, maintenance and other enterprise users that will benefit from hands free smart glass solutions
And for Vuzix: Higher gross margins, less competition and more open Blue Oceans by not focusing on consumer with monocular products

Ultimately a true eyeglass form is needed to gain general consumer acceptance of smart glasses. Vuzix objective is to introduce fashion Smart Glasses by mid 2015.

## Vuzix M100 Smart Glasses Features - Focused on Enterprise

- Hands-free wearable display, computing \& communications platform
- Digital see-through display with 1080 p camera
- Earbud \& microphone
- Inertial sensors, compass \& GPS
- Voice recognition, gesture recognition
- WiFi \& Bluetooth
- Safety and prescription glasses mountable
- Based on Android and now Running OS 2.0

Vuzix M100 Smart Glasses - Android and iOS/iPhone compatible Enhanced with Smart Glasses OS 2.0

- Runs thousands of Android apps
- Vuzix App store going live December $\rightarrow$ CTH 20



## Applications For Smart Glasses And Augmented Reality



Real Time, Hands Free, Info on Tap, Image/Video Capture, Scan Code Reading and More...

## A Growing List of Industry Leading Customers \& Partners

- Global fortune 500 companies have purchased M100 Smart Glasses
- Including: Transportation, Retailers, Telco's, Refiners, Medical, Manufacturing, Warehousing, Airlines, Automotive, etc...



## SAP and Vuzix: The future of Field Service

SAP has multiple applications in final test and about to release for the M100 Warehousing to Field Service
http://www.youtube.com/watch?v=UlpGDrSmg38


Beginning the Move from Initial Trials to Rolling out Programs
Examples in field service, warehousing, manufacturing and more....



Partnerships with companies like Lenovo and NTT docomo


Exclusive China Sales
Co-Branded
Vuzix "Powered by Lenovo"


Language Translation Visual and Voice Facial Recognition and Face Tracking Open Mobile Alliance

## Vuzix Leading the Industry with the Introduction of V720 Video Headphones

- WINNER OF 4 CES 2015 AWARDS
- Next Gen Video Head Phones

Think Beats headphone with a $120^{\prime \prime}$ hi def. Video experience

- HDMI 3D and streaming WiFi ready
- Designed for PCs, Consoles, Smartphones
- 720P - highest resolution with largest FOV at 55+ degrees (Front row of theater)
- AR \& VR Application capable with tracking, audio, microphone, camera
- High precision patent pending optics for gaming to work
- Fully immersive video or VR experience



## But, for Mass Market the Smart Glasses Form Factor Needs Improvement

- One of the most frequent questions I get: When will Vuzix finally hire a fashion ID firm? Well, its not quite that easy
- Conventional refractive and reflective optics simply have limits



## Vuzix Technology and IP - SOLVES THE PROBLEM

- Waveguides (patented) that allow true eyeglass form factors
- Revolutionary way to move light and magnify
- 1.4 mm thin so not bulky like conventional optics
- Provides significant improvements in mass, costs and optical performances.
- Large FOV HD optics (patents pending)
- Revolutionary way magnify HD images to mass screen size (up to 200 " at 10 feet)
- Light, compact, low cost that leverage nano lens arrays
- 1.4 mm thin so not bulky like conventional optics


Conventional Optics


Waveguides

## Purpose built Waveguide Optics for fashionable Smart Glasses

- New Rochester manufacturing facility operational 9/2/2014
- Proprietary Nano-Imprinting for Low Cost Manufacturing
- HD very thin optics with large FOVs
- Easily scalable to mass market levels



## Smart Glasses - B Series for Enterprise and Consumer



- Will deliver on the promise that Google Glass tried to provide
- Vuzix Waveguide based optics engine
- First binocular fashion-wear smart glasses coming mid 2015
- Hands-free operation by voice and gesturing
- Hi resolution displays and 1080p camera
- Designed to support Augmented Reality applications
- True eyeglass styling to "cross the chasm" to the mass market

How we do things will Evolve Again Day in the Life of Cloud Connected You...


## Going to Market Globally

- US - Multi-year history with Direct accounts and major national distributors
- EMEA - Distributors and VARs in 30+ countries
- Web store with fulfillment and warehouses in US, UK, EU, and Japan
- Apple.com has offered in over 22 EU countries
- Exploring new market sectors and geographic licensing
- Exclusive M100 Smart Glass partnership with Lenovo for China starting Fall 2014
aITENA


 lenovo
Apple Store


FUT:
-
amazon.com

## Brookstone

## Executive Management

Paul J. Travers, Founder and President and Chief Executive Officer
More than 25 years experience in the consumer electronics field, and 20 years experience in the virtual reality and virtual display fields with Vuzix being his third successful startup

## Grant Russell, EVP and Chief Financial Officer

Over 30 years experience leading in the consumer electronics industry with experience such as co-founding Advanced Gravis Computer, the world's largest PC and Macintosh joystick manufacturer at the time

## Dan Cui, Vice President of Sales and Business Development

Over 30 years of sales and marketing experience focused on introducing leading edge products on a global basis

Interim Financial Data - 9 months ended Sept 30

*Numbers in thousands excluding EPS

- Q3 2014 revenues up 96\% over same period in 2013

Balance Sheet

|  | Sept 30, 2014 |  | Dec 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash | \$ | 564 | \$ | 310 |
| Accounts Receivable |  | 117 |  | 215 |
| Inventory \& Prepaids |  | 1,315 |  | 1,155 |
| Current Assets |  | 1,996 |  | 1,680 |
| Net Fixed Asset \& Intangibles |  | 1,948 |  | 1,182 |
| TOTAL ASSETS |  | 3,944 |  | 2,862 |
| Current Liabilities |  | 2,874 |  | 3,661 |
| Long-term Debt |  | 1,122 |  | 203 |
| Derivative Liability - Long term ${ }^{1}$ |  | 9,921 |  | 12,036 |
| Total Liabilities |  | 13,917 |  | 15,900 |
| Share Capital |  | 27,869 |  | 23,254 |
| (Deficit) |  | -37,842 |  | -36,292 |
| Stockholder's Equity (Deficit) |  | -9,973 |  | -13,038 |
| Total Liabilities \& Stockholders' Equity | \$ | 3,944 | \$ | 2,862 |

*Numbers in thousands

Received $\$ 726 \mathrm{~K}$ in cash warrant exercises thus far in Q4

## Capitalization Table

| Security | Average Exercise Price | As of Sept 30, <br> 2014 |
| :--- | ---: | ---: |
| Common Shares - Outstanding Currently | - | $10,816,363$ |
| Preferred Stock | - | - |
| Convertible Debt (excludes interest) | $\$ 2.25$ | $1,066,667$ |
| Warrants - Outstanding | $\$ 2.75$ | $6,211,411$ |
| Options - Outstanding | $\$ 4.41$ | $\mathbf{7 3 6 , 2 7 4}$ |
| Fully Diluted |  | $18,830,715$ |

## Recent Events:

- 322,800 warrants exercised from during first 60 days of $Q-42014$, with cash proceeds of $\$ 726,300$
- Convertible debt of $\$ 2,400,000-5 \%$ coupon, due June 2017
- Pricing resets features on remaining warrants and convertible debt driving derivative liability valuation


## Vuzix 2014

- Have been transitioning from older products lines that were standalone video viewers with standard definition to Smart and soon HD devices
- Have been focused on 'seeding' key accounts and developers with our M100.
- Investing heavily in our OS 2.0 for our smart glasses and have achieved many enhancements in usability and performance.
- Launched new prescription lenses options and fashion glasses for the M100 with Rochester Optical
- Announced Lenovo China exclusive sales \& marketing partnership
- Announced multiple application partners like SAP Warehousing and Field Service
- Generating:

3 quarters of sequential year over year growth Expecting the same in Q4 2014
The basis for continued growth through 2015


## Vuzix in 2015

- Expecting continued growth with the M100 as an Enterprise solution with pilots soon to move to wider adoption ( 10 s to 1000 s)
- Expanding developer base and continued launch of new applications, all supported with Vuzix App Store
- Strengthen and expand partnerships to bring M100 across markets (Lenovo, SAP, etc.)
- Release HD Video Headphones products for mobile entertainment and gaming
- Release see-through waveguide based Smart Glasses
- Additional selective engineering and R\&D work for military and industry leaders


## Vuzix Investment Highlights

- Acknowledged as one the world leaders in Smart Glasses, established over the last 20 years, and at the front end of market opportunities in the billions of dollars
- Extensive cornerstone IP and technology base in wearable displays and smart glasses
- Strong R\&D plan and product roadmap to commercialize its next generation technology for both Vuzix and potential third party OEMs and licensees
- Experienced team with a clear vision of the important role that mobile displays will play in the future
- Lenovo China exclusive sales \& marketing partnership
- Multiple application partners like SAP Warehousing and Field Service
- Waveguide based fashion glasses being released in 2015



## Thank You

Vuzix CEO Paul Travers Featured on Fox Business' Opening Bell with Maria Bartiromo
Recorded August 2014 - available at:
http://www.executiveinterviews.com/delivery/v1/mini/default.asp?order=U15738US


